





Newsletter Second Semester 2010

INSEAD ALUMNI ASSOCIATION SWITZERLAND

President Switzerland Andrew Hunziker President Geneva Philippe Mauron President Basel Mafalda Tenente President Zürich Alexander Wyss

Board members

André Aubert Richard Bissonnet Kira Heizer Shivani Kannabhiran Chandra Leo Alain Perret Aleks Ruzicic Mirjam Staub Bisang

SWISS NATIONAL COUNCIL

President

Patrick Firmenich CEO. Firmenich SA

Members

John Atkin COO, Syngenta Crop Protection Rémy Best Managing Partner, Pictet Veit de Maddalena CEO, Rothschild Private Bank André Hoffmann Vice-Chairman, Roche Holding Ltd Andrew Hunziker Director. EMC Gestion de fortune SA Andreas Jacobs Managing Director Niantic Holding GmbH André Kudelski Chairman, Kudelski SA Georges Muller Chairman Lemantrust SA Carolina Müller-Möhl Chairman, Müller-Möhl Group Norbert Platt CEO. Richemont Mirjam Staub Bisang Managing Partner, Independent Capital Management Arthur Vavlovan Member of Executive Board, Credit Suisse Private bank

The President's message

Dear Alumna, dear Alumnus,

As we approach the end of June 2010, so our celebratory 50th anniversary year draws to a close. But not before numerous high profile events have marked the occasion. At our EGM in January, the Assembly was unanimously in support of the motion to be one of the 50 co-founding members of the INSEAD Alumni Association Scholarship Fund. In the course of the celebrations which took place in Fontainebleau during May, a certificate in recognition of our contribution (see inside) was given to me on behalf of our Association and I was shown a commemorative plaque with the name of our Association fastened in pride of place on the wall outside Amphi A.

The celebratory weekend from the 14th to 16th May also hosted the Leadership Summit, which featured many outstanding keynote speakers, quite a few of whom were also among our distinguished fellows as "50 Alumni who changed the world". As ever, returning to Fontainebleau is a highly stimulating experience: hearing successful entrepreneurs and their ventures, professors delivering powerful messages on the latest in world affairs and business or even thought provocative debates arising within the panel discussions.

But what I shall remember most is the talk by Claude Janssen, who retraced the steps of a long journey over a half a century. He steps down this year as Chairman of the INSEAD Board in favour of Franz Humer, Chairman of Roche Holdings. In his talk to the Presidents of the Alumni Associations, he pointed out how the 50th anniversary really brought home the value of a strong Alumni Association to the school, and how it leverages the INSEAD brand. This couldn't be better illustrated, he added, than by the outstanding Family Business Conference (FBC) he attended in Geneva on May 6th.

You can read more on the FBC inside these pages, where a number of our Swiss National Council members, Patrick Firmenich, André Kudelski, Rémy Best and André Hoffmann played a huge role in the success of the event through their dynamism and their frank and honest insights. They were joined by fellow Alumnus Pierre-André Maus, faculty member Christine Blondel and Claude Janssen. One cannot understate the extraordinary contributions of the Geneva committee, and in particular Alexis Iche and Colin Turner.

Looking back over the past 6 months, I realise that the FBC was but one of many outstanding events and I am proud to be part of a body that displays such enthusiasm and willingness to create them. Success begets success and this momentum is followed through by many more stimulating and diverse occasions for us to meet in the months to come. I look forward to seeing you at one of these in the very near future and hope many of you will join us for the AGM on September 2nd in Zurich.

Best Wishes Andrew Hunziker

2010/2 Issue

The President's Message	1
Events Update	2
Basel Group Activities	
Zurich Group Activities	3
Geneva Group Activities	4
Family Business Conference	5
AGM in Zurich	6
Career Representative	7
Past Events	8

Events Update

Zürich

June 29th

Public viewing Soccer Game FIFA Word Soccer Club, Round of Sixteen Venue: Hiltl WM Lounge, Innenhof Landesmuseum

August 29th

Dragon Boat Race (SAMBA Event) INSEAD to participate with an own team in the Samba Dragon Boat Race

September 2nd

Annual Meeting at the Bührle Art Foundation

October 27th

iPEN (Insead Private Equity Network) panel discussion, Zunfthaus zur Waag (more details coming soon)

November 25th

Joint Speaker Event (with Harvard, IMD, Bern-Rochester) Martin Senn, CEO Zurich Financial Group Swissôtel ZH

Basel

Monthly Stammtisch Evening Drinks at Noohn, 2nd Thursday of each month

July 8th
August 10th
September 9th
October 14th
November 11th
December 2nd

September 7th

Quarterly Lunches @ Café Spitz

September 23rd

Healthcare Event

Q3 2010

INSEAD-Accenture Golf Tournament (more details coming soon)

December 2nd

Christmas Dinner

Geneva / Lausanne

June 30th

Business schools' Summer Drinks at La Potinière (jardin anglais)

July 4th

50th Anniversary Garden party

July 14th

Summer Lunch and General Assembly (Geneva Group)

August 11th

Summer Lunch

September 8th

Lunch-Conference with Claude Béglé

October 13th

Lunch-Conference with Patrick Odier , President of the Swiss Bankers' Association

November 10th

Lunch-Conference with Avivah Wittenberg-Cox, Author on Gender Issues

December 8th

Lunch-Conference with Ian Hudson, President of DuPont EMEA

Basel Group Activities

Keeping the organization Momentum

I am pleased to welcome Margherita Fontana (EMBA'09) as Vice-President of the local chapter for the current year and Olga Alekseychik (MBA '02) as our monthly Stammtisch organizer. The dedication of our alumni to keep the INSEAD spirit alive allows us to continue offering events to you.

The local Treasurer role is still open for 2010, so feel free to contact any member of the committee if you wish to take on that role.

I would also like to announce that this will be my last year as President of the Basel Chapter. If you are interested in leading INSEAD activities in Basel in 2011 please contact Mafalda Tenente and Andrew Hunziker.

Our recent activities

Close to the end of 2009 the monthly Evening Drinks/Stammtisch was revived and is now a standing event on our calendar in collaboration with SAMBA.

The Christmas Cooking Event was one of the most fun, interactive events we have had the pleasure of organizing in Basel. A wonderful Thai meal was the result of concerted team effort under the guidance of our experienced hosts, Les Cuisines Cartier.

In June INSEAD alumni in Basel enjoyed a private tour to the Art Basel, the world's leading contemporary art fair.

Mafalde Tenente

Join our INSEAD Basel facebook group (exclusive to INSEAD network members):

http://www.facebook.com/group.php? qid=18729730432&ref=ts



Zurich Group Activities

In the past months, the Zurich committee re-established the after work drinks and noticed that such gatherings are in high demand.

Already at the first drinks event more than 25 alumni showed up. It is our intention to continue these informal events on an irregular basis. The panel discussion co-organized by the Zurich group and iPEN (Insead Private Equity Network) was a great success, and we were all particularly proud to have our alumnus Alain Nicod (MBA'83J), a well-known figure in the VC and angel investing scene, among the panelists. Nils Granath (MBA'99D) of Swisscom's investment group, moderated the panel. In May, we gathered in the premises of Google and learned about Google's business model, mission statement

After the speech given by Google's Sales Manager, Beat Bühlmann we were particularly pleased to receive unfiltered information from our co-

alumni and Google insiders Christian Miccio (MBA'05D) and Raphael Leiteritz (MBA'04J)

And of course we enjoyed the terrific Google food including the famous Google burger. In June, alumnus Jean-Louis Cehovic (MBA'98D) organized a visit at ExecuJet Aviation Center where we obtained insights in the privileged world of private jets.

We will close the pre-summer season by watching a soccer game at the Landesmuseum. On 29th August, we will participate for the first time in the SAMBA dragon boat race competition. After this sportive and family event, we will visit the famous Bührle Art Gallery (Sammlung E.G. Bührle) where we will also hold the annual general meeting of our association. In addition, we plan to re-establish the INSEAD tradition of random dinners.

The Zurich Committee recently welcomed Stefan Schwarz (MBA05) as new member. The committee

currently consists of Alexander Wyss, president, Matthias Frieden, treasurer, Shivani Kannabhiran, and Rajiv Shetty.

Alexander Wyss

PAST EVENTS:

Re-launch of the Zurich After Work Drinks series

24 February 2010 29 March 2010

The Private Equity Food Chain

March 25, 2010

Visit of Google

Do you really know Google?

18 May 2010

Jets & MBA Event -

Visit at **ExecuJet** Aviation Centre, Zurich Airport

17 June 2010

Geneva Group Activities

The first part of 2010 witnessed a constantly full agenda in celebration of the school's 50th anniversary.

Our January lunch gathered numerous participants around Prof. Susan Schneider, previously professor at INSEAD, who shared with us her views on managing through cultural diversity. February marked the first visit to the Geneva Alumni Association of INSEAD founder Claude Janssen. who evoked memories and amusing anecdotes from early years when he launched the school with General Doriot. In March we enjoyed our After-Work Drinks at the jazz bar Halles de I'lle, on the Rhone river, and a Networking Lunch where participants used and abused their liberty of free speech during the meal. On March 22, thanks to the kindness of the Friends of the Orchestre de Suisse Romande, we hosted a very special Philharmonic Night, consisting of a private session of the general rehearsal of their coming concert: the music and ambiance were as magnificent as the dinner following was crowded. Definitely a great success! In April we enjoyed another After-Work Drinks as well as a lunch-conference with Jean-Claude Biver, the amazing

entrepreneur currently at the head of Hublot Watches, who took us, in a breath-taking 30 minutes, through his gospel on the values and practices essential for creativity and success in business: it took us the rest of the this joint-lunch with IMD and Harvard to recover. In early May we hosted the INSEAD 50th Anniversary Family Business Conference in Geneva, which proved to be a highly visible and successful event for family business owners in Western Switzerland (see a fully fledged report in the next article). Later that month, our yearly conference in Lausanne featured Mark Leenders, a Nespresso executive who shared with us his experience of building this great commercial success story over the last 15 years. In June, we were briefed on the future of alternative investment strategies by Yves Robert-Charrue, Executive Board Member of Bank Julius Baer.

On the last day of June, we will gather with alumni from other business schools for the now traditional **Business Schools' Summer Drinks** in Geneva's lakeside park.

The festive events around the school's 50th anniversary are not yet

over as we shall all gather on July 4th at George Mueller's lakeside mansion for a **Garden Party**, an opportunity for all of us and our families to rejoice together in a fantastic environment on the shore of Lac Léman.

Following two casual summer lunches in July and August, we shall resume our activities at the usual pace, starting with a highly visible speaker at our September lunch (Claude Béglé, former Chairman of Swiss Post), followed in October by the President of the Swiss Bankers' Association (Patrick Odier), in November by a famous author on Gender Issues in the Business Place (Avivah Wittenberg-Cox, also an INSEAD MBA) and, in December, by the President of DuPont EMEA (lan Hudson). In addition we will continue throughout the fall to year -end with our After-Work Drinks, the Random Dinners and, finally, the Business Schools' Ball.

I hope the program is appealing to you and I am looking forward to seeing you again soon.

Philippe Mauron



Family Business Conference - May 2010

The Geneva Chapter celebrated the 50th anniversary of the foundation of INSEAD by hosting a **Family Business Conference** on 6th May: over 100 guests attended, representing a wide variety of business categories and ranging from those currently in their start-up phase to those that have been managed by the same family for over 10 generations.

Claude Janssen, introduced the audience to INSEAD and, in particular, to the work that it undertakes with Family Businesses: Andre Hoffmann (MBA'90D), Vice-Chairman of healthcare group Roche Holding, entertained the attendees by recounting how he had benefitted positively from his time at INSEAD before addressing some of the issues that arise when balancing the differing interests of share-holders in a listed company, the management and the family, and detailed how Roche has addressed this directly by establishing a tri-partite administrative counsel, consisting of members of the administrative family, the management and independent directors.

The panel discussion was moderated by **Christine Blondel** (MBA'81J), Professor of Family Business at INSEAD.

The panel featured: **Remy Best**(MBA'93D), a non-family member who is a Managing Partner of Pictet & Cie, a private banking partnership that stretches back more than 200 years; **Patrick Firmenich** (MBA'90J), a 4th

generation family member who is the current CEO of the private flavours and fragrances company Firmenich; Andre Kudelski, a family member who is the current CEO of the listed digital electronics company, Groupe Kudelski; and Pierre-Andre Maus (MBA'96D), a director and a member of the succeeding generation of retailers Maus-Freres.

The panel addressed many very practical issues regarding the organisation of the family vis-a-vis the management: aligning the interests of the management and the family, the family's internal decision-making process, the selection of the family's representatives, the need for a clear, single family 'voice' towards the management, and the family methodology for transferring shares between family members. The conversation was wide-ranging and, among other things, touched on the balance between maintaining the business and making money, the role of philanthropy and the importance of the 'collective' memory within a family business.

I extend my thanks to the participants for making the event such a success and to our generous sponsors for supporting the event, Pictet & Cie, Berney Associes, Bory Immobilier and Vacheron Constantin.

Finally, I congratulate Alexis Iche (MBA'07D) and the team who organised this very interesting and enjoyable event.

Colin Turner (MBA'96D)

Healthcare Industry Club

The **INSEAD Swiss Healthcare Industry Club** is happy to announce the following upcoming events:

24 June 2010 – "The Future of Lifestyle Drugs" (Lausanne)

6:00 pm, Rolex Learning Center, EPFL, Lausanne

This evening event starts with a guided tour of the new Rolex Learning Center at EPFL and is followed by a speech and Q&A with Professor Rod Flower from London, an authority in the area of lifestyle drugs.

Registration required: INSEAD@bluewin.ch

23 September 2010 – "Unleashing the full growth potential of life sciences" (Basel)

6:00 pm, [venue to be confirmed], Basel

As a highlight of the annual BioValley Life Sciences week, the Swiss Healthcare Industry Club will organize a panel discussion with thought leaders from biotech, pharma, academia and finance. Further details to be announced.



8 October 2010 – "INSEAD Healthcare Alumni Summit 2010" (Paris)

Full-day conference, Maison des Arts et Métiers, Paris

The Summit is organized by the INSEAD Healthcare Alumni Network, a group of over 500 INSEAD alumni working in the healthcare sector worldwide, and supported by the school. This year's full-day, international conference will focus on topics including "Chronic Diseases" and "Emerging Economies" and feature a number of breakout sessions. Like last year, approximately 150-200 executives (most of them INSEAD alumni) from 20 different countries and various sectors of the healthcare industry will attend this high-profile event..

To learn more about these and other healthcare-related activities or get involved on the Swiss or international level, please visit our website:

- www.InseadHealthAlumni.net

and contact:

- Chandra P. Leo (MBA'02D) chandra.leo@hbmpartners.com
- Aleksandar Ruzicic (MBA'97J) Aleksandar Ruzicic@ch.rolandberger.com

Invitation to AGM and Guided Tour of Art Gallery

Sammlung E.G. Bührle (Art Gallery)

Zollikerstrasse 172

8008 Zürich

On Thursday 2nd September

AGM at 18:00 sharp.

Programme

17.30 Doors open and
registration
18.00 AGM
18.40 End of AGM
19.00 Tour of Art Gallery
20.00 Cocktail and Finger Food
21.30 Close

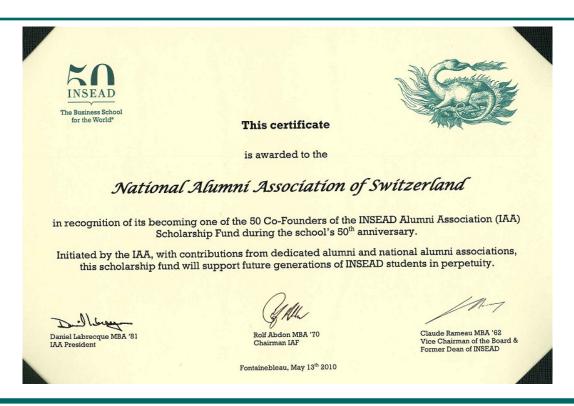
Cost: more details coming soon



Bührle Art Foundation ZH

Agenda

- 1.- Welcome and Quorum
- 2.- Approval of Minutes
- 3.- President's report
- 4.- Regional Report
- 5.- Presentation of accounts and budget
 - 6.- Audit Report
 - 7.- Approval of accounts and budget
 - 8.- Release of committee
- 9.- Appointments of committee and of auditors
- 10.- Approval of new Association Statutes
 - 11.- Any other business



Career Representative

INSEAD Switzerland Career Representative

Last summer, Kira Heizer Biber (MBA 1990 Dec) became the Swiss Career rep. Her primary role is to liaise regularly with the INSEAD Alumni Career Services in Fontainebleau on matters related to career services and to update the Swiss alumni/ae on the activities and opportunities offered there. Kira, who after graduating from INSEAD was in finance functions at both P&G and Japan Tobacco, is currently an Executive Search consultant at Lutz & Partners in Geneva.

As a member of the Swiss Alumni association, you have access to a range of alumni career services including Career Link, the in-house job board and CV bank used by recruiters, as well as an advisory platform that gives you access to career development support and advice. There is even telephone coaching available for our alumni members. INSEAD is adding new features to its INSEAD Career Link website all of the time. The Career Link database includes:

INSEAD Alumni: Our 40,000+ strong international network of past participants from the MBA, EMBA and more advanced EDP programmes (with equally rigorous admission criteria) offer an unparalleled range of expertise and experience at all career stages, sectors and regions.

Current EMBA students:

Currently, INSEAD offers 2
Executive MBA programmes. 70+
participants join the 14 month
global EMBA and 50+ enrol in a
joint Tsinghua-INSEAD EMBA
programme. With an average age
of 35 and average work
experience of 10 years, these
executives bring a wealth of
experience and proven leadership
ability to your firm.

Current MBA students: Each year, 900+ MBAs representing over 70 nationalities attend INSEAD's 10 month full-time MBA program and graduate in July or December.

Please use Career Link for your own job search as well as for your recruiting needs.

Recruiter registration and job posting in INSEAD CareerLink is entirely free to all.

For the CV bank searching all student profiles are free to all recruiters. There is a small charge to download alumni contact details: You can search, target and select on alumni profiles before downloading the contact details for your selected alumni at a cost of €10 per alum. (However, recruiters who are INSEAD alumni will not be charged.)

Follow the instructions below to **register on CareerLink** and start posting jobs free of charge

Go to https://careerlink.insead.edu/compview/

- 1. Select the 'Register with us' link.
- 2. If you are an INSEAD alum please tick the box confirming this permitting you free download of CVs and contact details of all alums who have activated their profiles in CareerLink, in addition to current students.
- 3. Wait for the email of confirmation for your account validation.
- 4. Start posting jobs free of charge
- 5. And/or search alumni profiles and target those of interest

Download CVs and contact details for your selected profiles. Alternatively, wait for alumni to respond to your job postings

If you have any questions concerning CareerLink please send an email to

careerlink@insead.edu



insead@bluewin.ch

http://iaa.insead.edu/IAA/CHE/Pages/Default.aspx

